

NGUYEN TAT THANH UNIVERSITY
FACULTY OF BUSINESS MANAGEMENT



GRADUATION THESIS

TOPIC:

**SOLUTIONS TO IMPROVE THE PROCESS OF
PERFORMING THE DOWN AND FEATHER EXPORT
CONTRACT AT NAM VU DOWN - FEATHERS JSC.**

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Ho Chi Minh City, September 20th, 2023

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PLAGIARISM STATEMENTS

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Ho Chi Minh City, September 20th, 2023

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LIST OF TABLES, DIAGRAMS, CHARTS

Table 2.1: Results of export activities of Nam Vu Down - Featehrs SJC	21
Table 2.2. The value of the world's down and feather exports in 2022	23
Table 2.3. Turnover and Structure of down and feather export at Nam Vu Down - Feathrs JSC in 2022	25
Diagram 2.1: The company's organizational structure.....	19
Diagram 2.2. The process of the export contract at Nam Vu Down - Feathers JSC	28
Diagram 2.3.The process to rent transport of Nam Vu Down - Feathers JSC	32
Diagram 2.4. Electronic customs declaration process	34
Chart 2.1: Business results of Nam Vu Down - Feathers JSC	21
Chart 2.2. The value of the world's down and feather exports in 2022	23

LIST OF FIGURES

Figure 2.1. Vietnam National Single Window	31
Figure 2.2. Booking Note.....	33
Figure 2.3. A container is sealed before delivery	36

ABSTRACT

This thesis discusses a company that exports down and feather products to other countries worldwide by Nam Vu Down – Feathers JSC. This thesis includes three main parts: Chapter 1 is the theoretical background on the process of performing the export contract of goods, Chapter 2 is the actual situation of the process of performing the export contract for down and feather products at Nam Vu Down - Feathers JSC, and Chapter 3 is solutions to improve the process of performing the down and feather export contract at Nam Vu Down - Feathers JSC.

Hopefully, this thesis points out the company's problem that the company is facing and gives some solutions to help improve the company's business status.

Keywords: Down and feather, Nam Vu, process, export contract.